

## Consignment

A consignment sale occurs when the individual enlists the assistance of Styches to sell their item. Styches prices, tags, and hangs the item on the showroom floor. When the item sells, the seller's commission (50%) is credited to their account.

## Direct Buyout

A direct buyout occurs when Styches presents the seller with a cash-now offer for their wares. The transaction is complete upon the exchange of cash for the items.

### PROs of Consignment

- Consignment commissions may be higher.
- Consignor credit can be spent in-store, or taken in a monthly payout.

### PROs of Direct Buyout

- Guaranteed money in your pocket same-day.
- No waiting 90 days for merchandise to sell in-store.
- Store accepts all risk of merchandise not selling.
- Out of season apparel is accepted.
- No account maintenance fees.

### CONS of Consignment

- Compensation is only received if/when an item sells.
- Consignor accepts all risk of merchandise not selling within 90 day consignment period.
- Consignor accounts are subject to monthly account maintenance fees and check withdrawal fees.
- Out of season merchandise is not accepted.

### CONS of Direct Buyout

- Direct buyouts may be slightly lower than potential consignment commissions earned.

Ultimately, it is up to the consignor/seller to decide which method best suits their needs. Whichever option you choose, we're here to make the sales process as smooth and seamless for you as possible.